

Reasons Why...

... to Use Kimberly Van Hal When Buying New Construction

- **I will represent YOU!** The builder represents the builder, not you. Only I will look out for your best interest throughout the entire building process.
- **I think of EVERYTHING!** From flood plains to tax variances to pending special assessments to school districts, I know all the right questions to ask and all the right things to research when choosing a lot to build your new home on.
- **I know many builders in our market.** I can educate you on builder reputations and reviews, and help you to ask the right questions, to ensure you are selecting a quality builder that will build the home that is right for you!
- **I will FIGHT for you!** Issues often arise in the construction process! I have more pull than you when talking to the builder about these issues, and I will fight for you to maintain your satisfaction throughout the building process.
- **I am knowledgeable and un-biased!** I have a lot of experience with the home building process and have seen 100's of homes! My un-biased knowledge of floorplans, cabinets, countertops, laminate vs. wood, carpet vs. tile, etc. will be extremely helpful to you when you are making all of your selections.
- **I can school you on the paperwork.** I can help you understand all the paperwork you need to sign, from the purchase agreement, to specific clauses, riders, upgrade options, warranties, and inspections before you sign on the dotted line.
- **I can negotiate the best deal possible.** I will work on your behalf to negotiate the terms, from upgrade options to financing and closing costs.
- **I can help you compare apples to apples.** Just as I would with pre-owned homes, I will help you compare different new construction homes by reviewing all of the differences. Standard selections, energy efficiency, standard garage size, quality of flooring are just a few comparisons I can help you pinpoint.
- **I will save you a LOT of stress!** Buying a home is a huge purchase, and also one of the most stressful events in life. I can help guide you through the entire process, answer all of your questions, and ease your mind.



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